

Project	Size	Project Value	Assignment
Heritage Crossing	26,750 SF	\$7,000,000	Worked with the City of Olathe on a \$3.1M TIF to redevelop a blighted area into a
Olathe, KS			professional multi-tenant speculative land and building development.
Business Exchange Building	50,000 SF	\$7,000,000	Speculative office building development, leasing and management. Sale of building to
Lee's Summit, MO			investor group.
Harmon Industries	15,000 SF	\$1,000,000	Build-to-suit / leaseback office building.
Blue Springs, MO	26,000 SF	\$2,000,000	Build-to-suit / leaseback training center. Eventual sale to investor.
	42,000 SF	\$5,000,000	Build-to-suit / leaseback. Part of a City owned 11 acre business park with long term land lease. Sale to investor.
Courtyard by Marriott /	121 Rooms	\$8,000,000	Public / Private partnership with the City of Blue Springs on 11 acres of City owned
Adams Point Conference Center	25,000 SF	\$4,000,000	property. Privately owned hotel attached to City owned conference center.
Johnson Controls	98,000 SF	\$5,000,000	Build-to-suit / leaseback for car seat manufacturer. Sold to REIT.
Liberty, MO	90,000 35	\$5,000,000	build-to-suit / leaseback for car seat manufacturer. Sold to RETT.
Willamette Sales,	41,000 SF	\$2,500,000	Build-to-suit / leaseback for a division of Consolidated Freightways. Sold to REIT.
Kansas City, MO			
Technology Center West	32,000 SF	\$4,000,000	Speculative building leased to ViraCor / IBS Labs. Sold to investor.
Chandler, AZ			
ViraCor / IBS Labs	29,000 SF	\$2,500,000	Investor group formed to purchase, renovate and leaseback. Sold to investor.
Lee's Summit, MO			
Xceligent	40,000 SF	\$2,900,000	Represented owner in 7 year lease to Xceligent.
Blue Springs, MO	11,000 SF	\$200,000	Represented Xceligent on 2 year lease.
Kansas City, MO	23,000 SF	\$1,269,000	Represented Xceligent on 4 year lease.
Crowley Furniture	30,000 SF	\$3,000,000 +	Represented on a 10 year lease in Summit Woods. Tenant buildout.
Lee's Summit, MO			
City of Blue Springs		\$135,000	Represented on purchases of building in Blue Springs.
Blue Springs, MO			
City of Blue Springs		\$100,000	Represented on purchases of building in Blue Springs.
Blue Springs, MO			
Abundant Life Church	24,000 SF	\$1,900,00	Represented on purchases of building in Kansas City.
Kansas City, MO			
Beta Sigma Phi	17,000 SF	\$595,000	Represented on sale of their HQ building.
Kansas City, MO			
Central Bank of the Midwest	188,000 SF	\$2,600,000	A four building package sold to developer. Located in Tiffany Springs by the Kansas
Kansas City, MO			City International airport.